

The Stablecoin Revolution

Transforming Global Finance in the Digital Age

June 2025

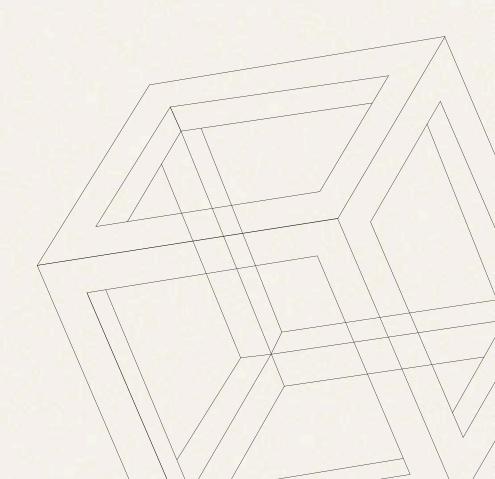


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Executive Summary

The year 2025 represents a pivotal moment in the evolution of global finance, as stablecoins—digital currencies designed to maintain stable value—emerge from crypto trading tools to become critical infrastructure for worldwide commerce.

This comprehensive analysis examines how regulatory breakthroughs, competitive dynamics, and regional adoption patterns are reshaping the fundamental architecture of money itself.

KEY FINDINGS & IMPLICATIONS

Regulatory Watershed

The passage of the GENIUS Act by the U.S. Senate with a bipartisan 68-30 vote marks the first comprehensive federal legislation regulating stablecoins, providing institutional investors with the regulatory clarity needed for large-scale adoption. This legislative victory catalyzes a global regulatory convergence, with nations worldwide developing frameworks ranging from comprehensive oversight (U.S., Singapore, Hong Kong) to restrictive approaches favoring sovereign digital currencies (China, India).

Market Transformation

The stablecoin market has achieved unprecedented scale, with \$625 billion in trading volume as of May 2025 and projections reaching \$1.6-3.7 trillion by 2030. The competitive landscape features

a strategic battle between USDC (\$61.4 billion market cap) and USDT (\$156 billion market cap), while traditional finance launches its counteroffensive through innovative deposit tokens and strategic partnerships like JP Morgan's JPMD and the Fiserv-PayPal collaboration.

Global Laboratory Effect

Asia leads global stablecoin adoption with 56% of regional institutions already operational—the highest rate worldwide. Singapore establishes the regulatory gold standard, Hong Kong transforms into a crypto-friendly hub, while emerging markets from Venezuela to Nigeria utilize stablecoins as essential economic infrastructure, providing inflation hedges and financial inclusion where traditional banking fails.

The analysis reveals three critical dynamics reshaping global finance:

- The Silent War USDC and USDT represent competing philosophies regulatory compliance versus market accessibility—with outcomes determining whether trust or momentum prevails in digital currency adoption.
- Traditional Finance Responds –
 Established institutions are not retreating but adapting, creating hybrid solutions that combine stablecoin efficiency with traditional banking protections through deposit tokens and interoperable ecosystems.

Executive Summary

 Sovereign Response – The emergence of Central Bank Digital Currencies (CBDCs) in over 130 nations creates a parallel development track, raising fundamental questions about monetary sovereignty in the digital age.

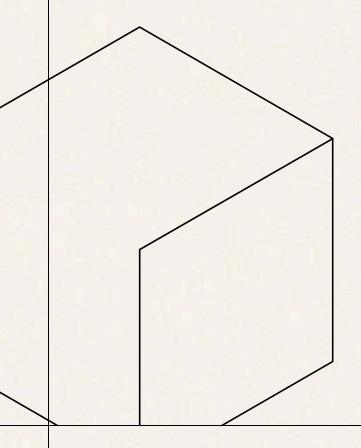
For institutional investors, the regulatory clarity provided by the GENIUS Act removes significant barriers to stablecoin integration, as evidenced by Circle's 33% post-legislation surge and Coinbase's 16% increase. The Fiserv-PayPal partnership validates stablecoins as core financial infrastructure, directly targeting the \$150+billion cross-border payments market.

However, significant risks remain, including regulatory fragmentation across jurisdictions, technical vulnerabilities, and systemic concentration among few issuers. The collapse of TerraUSD and IRON Finance serves as stark reminders of inherent risks in algorithmic stablecoin designs.

The stablecoin revolution represents more than technological innovation—it embodies a fundamental reimagining of monetary systems for the digital age. Success requires continued collaboration between traditional finance, fintech innovators, and regulatory authorities, with Asian markets providing templates for balanced innovation and stability.

As we approach 2030, the stablecoin market's growth trajectory appears assured, though its ultimate form—whether dominated by private issuers, traditional banks, or central bank digital currencies—remains uncertain. What is clear is that the financial system of the future will be increasingly digital, global, and dependent on the infrastructure being constructed today.

This analysis provides decision-makers across finance, policy, and technology sectors with the comprehensive framework needed to navigate this transformative period and capitalize on the opportunities while managing the inherent risks of the stablecoin revolution.



Global Regulatory Convergence

GENIUS Act and Regulatory Arbitrage

The GENIUS Act

A Watershed Moment

The US Stablecoin bill, or the GENIUS Act, passing the US Senate vote is a major step toward mainstreaming cryptos into traditional finance globally. The Guiding and Establishing National Innovation for US Stablecoins (GENIUS) Act is the first US legislation that regulates cryptocurrencies.

The bipartisan 68-30 Senate vote represents more than legislative victory—it signals a fundamental shift in political risk assessment. For institutional investors who have remained on the sidelines due to regulatory uncertainty, this legislation provides the clarity needed to justify large-scale stablecoin integration. The bill's passage despite Republican-Democratic divisions on Trump's crypto conflicts demonstrates that stablecoin adoption has transcended partisan politics to become an economic imperative.

If signed into law, it would offer more clarity and confidence around the use of stablecoins, potentially encouraging wider adoption and industry growth. Despite Republicans obstructing Democratic attempts to prohibit Trump from benefiting from his several crypto projects while in

office, the 68-30 vote on Tuesday night was an unusual instance of bipartisanship in the severely divided Senate.

The stablecoin vote finally provided the crypto industry with the expected returns after years of waiting. They spent hundreds of millions of dollars electing a crypto-friendly Congress. The crypto giants intend to use the most well-funded coalition of corporate PACs in US history to saturate last year's election and do the same in the 2026 midterms.

Global Regulatory Landscape A Comparative Framework

A Comparative Framework

The GENIUS Act's passage catalyzes regulatory developments worldwide, creating a competitive dynamic between jurisdictions seeking to attract stablecoin innovation while maintaining financial stability. Our analysis identifies three distinct regulatory approaches emerging globally:

There is a notable interest in emerging markets. The IMF reports that approximately 60% of central banks in lowand middle-income nations identify financial inclusion as a primary motivation for their initiatives. In a world where cash is losing its relevance, the emergence of CBDCs presents a significant

opportunity for unbanked communities to gain access to essential digital financial services. In principle, they have the potential to enable individuals to engage in the structured economic system.

However, we have yet to translate the theoretical framework into practical application.

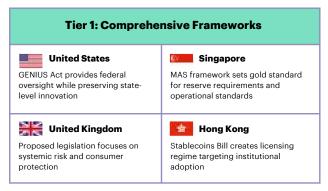
The majority of nations are still in the experimental stages. The design and governance frameworks of CBDCs fundamentally determine their impact on inclusion gaps and their potential to reinforce existing power dynamics.

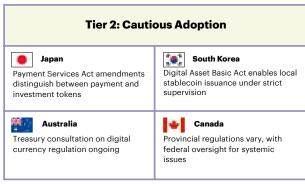
The regulatory fragmentation present

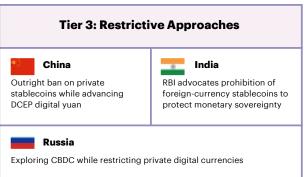
creates both opportunities and challenges. While businesses can forum-shop for favorable jurisdictions, the lack of international coordination increases operational complexity and systemic risk. The emergence of "regulatory arbitrage" may lead to a race to the bottom or, conversely, drive innovation toward more robust compliance frameworks.

Optimism notwithstanding, there are still obstacles to overcome, including a patchwork regulatory landscape, inadequate know-your-customer rules, and the risk of a proliferation of competing stablecoins that would add unnecessary complexity and slow adoption.

Regulatory Framework Comparison







Trump Administration Impact Analysis

Multiple attempts to modify the legislation on the Senate floor were unsuccessful, including proposals aimed at Trump,

enhancing credit card competition, bolstering consumer protections, and addressing the potential for future government bailouts of stablecoins, which would lack federal deposit insurance coverage.

Multiple reports have shown Trump and his family's wealth has more than doubled in a year, with much of the money being made from crypto holdings, a sector over which, as president, he is able to hold considerable sway. A Trump-affiliated stablecoin already has a \$2 billion market value.

Trump's executive order preventing CBDC development while promoting private stablecoins creates a unique policy environment. This decision to reject a US CBDC hinges less on technological factors and more on the dynamics of authority: In a digital economy, who controls the money? The administration's approach favors private innovation over government-controlled digital currency, potentially accelerating stablecoin adoption while raising questions about monetary policy effectiveness.

Elizabeth Warren, the leading figure on Senate Banking, stated that the legislation would "enhance the worth of Donald Trump's corruption." On the other hand, Trump, in a post on Truth Social, urged House members to pass the key bill "lightning fast" and said, "Get it to my desk ASAP" so he can sign it into law.

The Silent War

Competitive Dynamics Reshaping Digital Currency Markets

USDC vs. USDT

More Than Market Share

Within stablecoins, there is a silent war raging: USDC or USDT? Wars in technology, such as Apple vs. Android or AWS vs. Azure, are all too common. One of the most intense and understated debates in the cryptocurrency industry is unfolding between USDC—created by Circle, and USDT—created by Tether.

Both appear to be nothing more than stablecoins tied to the dollar at first look. However, when one digs a little deeper, one finds a philosophical clash: This competition reflects the intersection

of crypto legislation, trust, and geopolitical influence, going beyond mere competition. It appears that USDC is in a stronger position to become the "compliant default" as the United States tightens its regulatory grip—GENIUS Act, STABLE Act, etc. The use of USDT, however, remains disproportionately high in developing economies.

One can place bets in the area of institutional credibility. The second one focuses on market entrenchment and accessibility. The main concern is whether they can live side by side. Or will confidence triumph over momentum in the end?

USDT Strategic Advantages



- Original stablecoin with first-mover advantage
- Ubiquitous in crypto markets, especially outside the U.S.
- Provides liquidity and quickness in emerging markets
- Dominant in developing economies where regulatory compliance is less critical
- Lower operational costs due to less stringent compliance requirements



USDC Strategic Advantages

- US-regulated, transparent, long-term player that relies on institutional confidence
- Strong connection to conventional finance, backed by audited reserves
- Aligns with lawmakers and regulatory frameworks
- Market capitalization: \$61.4 billion (May 2025)
- Institutional adoption accelerating due to regulatory clarity

Potential Scenarios & Impact

Potential Scenarios	Key Characteristics	Impact on USDC	Impact on USDT	Overall Market Implications
1. Regulatory Divergence	Jurisdictions implement varying stablecoin regulations. Some prioritize strict compliance and consumer protection (e.g., US, EU), while others maintain more permissive environments, fostering innovation and adoption in emerging markets.	Dominates regulated markets • Becomes the preferred stablecoin for institutional adoption, traditional finance integration, and regulated payment rails due to its strong compliance posture and transparency.	Maintains emerging market leadership • Continues to thrive in regions with less stringent regulations, high inflation, or limited access to traditional banking, serving as a de facto digital dollar.	Dual-track stablecoir economy: Creates a bifurcated market Increased regulatory clarity in some regions drives institutional inflows, while less regulated stablecoins cater to specific use cases in others. Potential for cross border friction.
2. Consolidation	Intensified global regulatory pressure, particularly from major economic blocs, forces a convergence of stablecoin compliance standards. Issuers are compelled to adhere to robust frameworks for reserves, transparency, and AML/KYC.	Strengthens market position • Its existing commitment to compliance positions it favorably, potentially leading to further market share gains as less compliant alternatives face increased scrutiny or cease operations.	Forced compliance & reduced differentiation • Faces significant pressure to enhance transparency, undergo stringent audits, and comply with new regulations. • This could reduce its unique selling propositions (e.g., speed, accessibility in less regulated environments).	Homogenization of compliant stablecoins • Leads to a more standardized and regulated stablecoin ecosystem, potentially fostering greater institutional trust and mainstream adoption. • However, it may stifle innovation and reduce choice.
3. Fragmentation	The emergence of numerous localized or regionally-focused stablecoins, often pegged to diverse fiat currencies or catering to specific industry niches, driven by national interests or specific regulatory mandates.	Reduced market share Faces increased competition from new, regionally compliant stablecoins that are better tailored to local regulatory requirements and user preferences, potentially diluting its global dominance.	Reduced market share • Similarly challenged by the rise of regional stablecoins, which could capture a portion of its existing user base in emerging markets, especially if those regional stablecoins offer sovereign backing or specific local advantages.	Localized stablecoin ecosystems • Results in a fragmented global stablecoin landscape with less interoperability between different regional stablecoins • May lead to complex crossborder transactions and reduced network effects for dominant global stablecoins.

Traditional Finance Responds

Interoperability

The Deposit Token Revolution

JP Morgan's Strategic Response

"I have a coin too (trademark pending)!"

JP Morgan has shifted its focus to deposit tokens, highlighting the rapid growth of the cryptocurrency ecosystem. Licensed banks can issue deposit tokens, which are transferable tokens that reflect a deposit claim on a blockchain. It functions similarly to a bank deposit but with cutting-edge technology that allows it to blend in with the current regulatory and banking systems.

Stablecoins are disrupting the monopolistic rent that banks make from payments, and they have been a huge success for the cryptocurrency market. In 2024, they issued over \$1 trillion worth of tokens, more than Mastercard and Visa combined.

With the <u>release</u> of their new deposit token (JPMD) on Coinbase's blockchain BASE, JP Morgan is launching a robust counterattack on stablecoins. As a groundbreaking initiative, JPMD will integrate numerous benefits of stablecoins with the additional advantages of interest payouts, deposit insurance, and compatibility with existing account-based forms of currency.

Fiserv-PayPal Partnership A New Model for Stablecoin

The <u>announcement</u> of Fiserv's FIUSD stablecoin and its partnership with PayPal represents a inflection point in traditional

finance's stablecoin strategy.

Unlike JP Morgan's closed-loop deposit token approach, this partnership demonstrates how established financial institutions can collaborate to create open, interoperable stablecoin ecosystems.

Fiserv's decision to develop FIUSD as a "bank-friendly stablecoin" addresses a critical gap in the market. While Circle's USDC targets institutional investors and Tether's USDT dominates crypto markets, FIUSD is designed specifically to enable "financial institutions of all sizes to offer next-generation banking solutions to their consumer and commercial clients."

The planned interoperability between FIUSD and PayPal USD (PYUSD) represents the first major initiative to create seamless movement between institutional stablecoins. This collaboration addresses one of the key criticisms of the current stablecoin landscape—fragmentation and lack of interoperability between different token ecosystems.

- Fiserv's Advantages Deep banking relationships, established payment infrastructure, regulatory expertise
- PayPal Advantages Global consumer reach, established PYUSD ecosystem, merchant network
- Combined Value Proposition Bridge between traditional banking and digital payments without forcing banks to choose sides

Takis Georgakopoulos, COO at Fiserv, framed the partnership as addressing universal business challenges: "They don't receive funds fast enough, they are combating inflation, and many face currency value fluctuations. Blockchain-based technology solves many of these challenges by enabling faster transfers, at any time of day, nearly anywhere around the globe."

Value Proposition Comparison

Feature	Traditional Stablecoins	Deposit Tokens (JPMD)	Bank-Friendly Stablecoins (FIUSD)
Regulatory Status	Emerging frameworks	Existing banking laws	Bank-compliant design
Deposit Insurance	None	FDIC protected	Varies by issuing institution
Interest Payments	None	Competitive rates	Institution-determined
Reserve Backing	Varies by issuer	Bank balance sheet	Bank reserves
Institutional Integration	Limited	Single-bank ecosystem	Multi-bank interoperability
Interoperability	Limited	Closed-loop	Cross-platform (FIUSD- PYUSD)

Some experts suggest that for institutional users in particular, deposit tokens will serve as a superior alternative to existing options for on-chain cash on public blockchains. JP Morgan argues that deposit tokens represent a superior, more secure, and better-integrated form of digital currency compared to stablecoins.

For organizations looking for legal, profitmaking, and blockchain-based cash flow, JPMD offers major advantages by merging strong financial systems with the efficiency of blockchain technology.

- Barriers Higher compliance costs, slower innovation cycles, limited crypto ecosystem integration
- Catalysts Regulatory clarity, institutional demand for insured products, traditional banking relationships, interoperability partnerships like Fiserv-PayPal

Asia as the Global Laboratory

Regional Innovation and Adoption Patterns

Asia is at the forefront of global adoption of real-world stablecoins. Fireblocks' 2025 State of Stablecoins report indicates that 56% of institutions in the region are already operational, marking the highest adoption rate worldwide. Separately, a study commissioned by CoinDesk found that the adoption rate of cryptocurrencies in the Asia-Pacific region is 22%, which is significantly higher than the global average of 7.8%.

Not only that, four of the world's top five low- and middle-income countries—Pakistan, India, and China—receive remittances from this area. Digital currencies tied to a particular reserve asset, such as the US dollar, offer a buffer against economic fluctuations and facilitate seamless cross-border transactions for numerous individuals in the region.

In the past year, stablecoins have facilitated transactions totaling \$33 trillion, representing approximately 20 times the volume processed by PayPal and nearly four times that of Visa. The figure is quickly approaching that of automated clearing houses, as reported by a16z, a venture capital firm.

Singapore

The Regulatory Gold Standard

In the field of "regulated innovation," Singapore has emerged as a leader and achieved remarkable progress. For stablecoins tied to the Singapore dollar (SGD) or any G10 currency produced in Singapore, the Monetary Authority of Singapore (MAS) laid up a comprehensive regulatory framework in 2023.

The framework stipulates a minimum base capital for issuers, demands full reserve backing, ensures redemption at par value within five business days, and imposes stringent disclosure and audit criteria.

With the new regulations in place, licensed institutions can launch stablecoins linked to SGD, such as XSGD by StraitsX. This currency has a market valuation of over \$18 million, has processed over \$8 billion in transactions, and is now among the most popular.

Partnerships like the one between StraitsX in Singapore and Grab and Ant International for international payments show how cooperative efforts can encourage innovation and build trust.

Hong Kong

Financial Hub Transformation

On May 21, 2025, the region enacted the Stablecoins Bill, establishing itself as a favorable environment for cryptocurrency activities. According to this law, any enterprise in Hong Kong intending to issue stablecoins backed by Hong Kong dollars or utilize Hong Kong dollars as collateral is required to obtain a license from the HKMA.

Licensed issuers must adhere to rigorous regulations in areas such as auditing, reserve asset management, AML/CFT compliance, risk management, and redemption at par. Promotional materials for stablecoins should come from authorized issuers, and only those stablecoins that are issued by licensed entities are permitted for sale to retail investors.

Standard Chartered Bank, Animoca Brands, and Hong Kong Telecommunications are participating in pilot programs and regulatory sandboxes to foster innovation in Hong Kong.

The regulatory framework's appeal is demonstrated by JD.com's ambitious entry into the stablecoin space. Chinese ecommerce titan JD.com has unveiled comprehensive plans to apply for stablecoin licenses in multiple jurisdictions, with Hong Kong as a key target. Founder Liu Qiangdong promises to revolutionize cross-border payments by cutting transaction costs by up to 90% while reducing settlement times to under 10 seconds. Through its subsidiary Jingdong Technology, JD.com has operated within Hong Kong's fintech sandbox since Q1 2024, piloting stablecoin

use cases for cross-border supplier payments.

JD's existing infrastructure provides substantial advantages: the company's Zhizhen Chain blockchain network already processes approximately \$7 billion annually through supply chain finance operations, while its logistics footprint spans 20 countries. With nearly 600 million active users across its e-commerce platforms, JD's long-term vision extends beyond B2B transactions to consumer integration, potentially creating one of the world's largest consumer digital currency ecosystems.

JD.com joins Ant Group, Alipay's financial arm, in pursuing Hong Kong stablecoin licenses when the city's new regulatory framework takes full effect in August 2025. Both companies are also exploring approvals in Singapore and Luxembourg, demonstrating how Hong Kong serves as a regulatory gateway for mainland Chinese companies despite China's domestic crypto restrictions.

Japan

Incremental Integration

The Payment Services Act (PSA) and the Banking Act will be amended to create a clear legal framework that differentiates stablecoins from other digital assets. Despite the lack of a clear definition, "stablecoins" are classified under two categories under Japanese law: "digital money-type stablecoins"—those that are pegged to fiat and used as electronic payment instruments—and "crypto assettype stablecoins"—those that are structured as crypto assets or securities.

In March, Japan introduced its inaugural approved dollar stablecoin, while Sumitomo Mitsui Financial Group, the nation's second-largest banking entity, is considering the development of its own stablecoin.

The CBDC Alternative: China & India's Sovereign Digital Currency Strategy

Conversely, China and India have adopted a more stringent approach, prioritizing their respective Central Bank Digital Currencies (CBDCs).

Despite China's domestic crypto restrictions, major Chinese corporations are pursuing stablecoin strategies through offshore jurisdictions. JD.com's Hong Kong stablecoin licensing strategy exemplifies how Chinese tech giants are navigating regulatory constraints while building international digital payment capabilities. This approach allows companies to maintain compliance with domestic restrictions while accessing global stablecoin markets through regulated offshore entities.

Meanwhile, the rising popularity of stablecoins linked to national currencies is a notable trend in Asia. The goals of this move are to exert control over the money supply, decrease exposure to fluctuations in foreign exchange rates, and lessen trade and financial dependence on the US dollar.

- Indonesia: Rupiah Token (IDRT)
- · Singapore: XSGD by StraitsX
- Japan: GYEN targeting institutional clients
- Offshore Chinese Yuan: CNHt maintaining presence despite restrictions

China's Digital Yuan (DCEP)

- The Chinese government has implemented a prohibition on Bitcoin and Ether, including their mining and trading activities
- Adoption metrics: Approximately 180 million wallets established, roughly 12.76% of population integrated
- Strategic objective: Maintain monetary sovereignty while advancing digital payments infrastructure
- Offshore market: CNH Tether (CNHt) maintains \$2.8 million market valuation despite domestic restrictions

India's Digital Rupee Strategy

- The RBI has raised alarms regarding stablecoins, especially those linked to foreign currencies
- Policy approach: Recommends thorough prohibition of foreigncurrency stablecoins
- CBDC development: Digital rupee pilot phases commenced late 2022
- Tax implications: 30% tax on cryptocurrency profits, 1% TDS on transactions

Emerging Markets

Stablecoins as Economic Infrastructure

The Inflation Hedge Phenomenon

Stablecoins seem to be a lifeline in volatile economies. In regions where currencies are highly unpredictable, stablecoins can be a great instrument for financial inclusion and inflation hedging.

Sub-Saharan Africa and Latin America topped the world in 2023 with year-over-year growth rates exceeding 40%, according to Chainalysis, thanks in large part to the practicality of cryptocurrencies in these areas.

The Dollar Dependency Dilemma

Many people consider the dollar to be a global haven, but there are disadvantages to relying on just one currency. This kind of reliance can reduce the financial independence and resilience of areas that are already susceptible to changes in the global economy.

Stablecoins are attractive because they provide greater security than local currencies, which may be very unpredictable. However, their long-term survival hinges on the policies and strength of the underlying system.

Venezuela

Complete Monetary System Replacement

Argentina

Inflation Protection

Nigeria

Banking Alternative

- Stablecoins have mostly supplanted the overvalued Venezuelan bolivar as the principal means of exchange
- Market penetration: Over 60% of digital transactions now use stablecoins
- **Economic impact**: Reduced transaction costs , increased access to global markets

- Citizens increasingly use USDT and USDC to hedge against peso devaluation
- Adoption drivers: Annual inflation exceeding 100%, capital controls limiting dollar access
- Usage patterns: Salary payments, savings, and cross-border transactions

- Stablecoins provide financial services where traditional banking is limited
- Infrastructure advantage:
 Mobile-first adoption
 bypassing traditional
 banking infrastructure
- Regulatory response:
 Central bank developing
 eNaira CBDC as alternative

Infrastructure Development

The Visa-Yellow Card Partnership

To facilitate international payments using stablecoins in developing economies where the cryptocurrency exchange is active, Visa and Yellow Card Financial inked a partnership. The two parties will investigate ways to optimize treasury functions, improve liquidity management, and facilitate quicker and more economical transfers.

Established in 2016, Yellow Card aims to advance the use of stablecoins across approximately 20 African nations where it

operates, leveraging the widespread Visa platform to connect with its intended audience. Yellow Card is set to introduce stablecoin transactions with Visa in at least one African market this year, with plans to expand to additional markets.

The momentum is fueled by the enhanced uptake of digital technology across Africa, with nations like Ghana, Kenya, South Africa, and Nigeria implementing regulations for the industry. According to Edline Murungi, senior legal counsel at Yellow Card, the draft legislation in Kenya, known as the Virtual Asset Service Providers Bill, stands out as the most advanced in Africa.

Market Dynamics

Investment Implications

Market Size & Growth Projections

The stablecoin market has experienced explosive growth. May 2025 saw a staggering \$625 billion in trading volume. By 2030, the market is expected to reach \$1.6 trillion (in the base case) and \$3.7 trillion (in the more optimistic scenario), according to the Citi Institute's forecasts.

The entry of major e-commerce platforms like JD.com into the stablecoin space represents a significant catalyst for market expansion. With JD.com's 600 million active users and \$7 billion in annual blockchain-processed transactions, the integration of stablecoin payments into consumer e-commerce could dramatically accelerate adoption beyond traditional B2B use cases.

Founder Liu Qiangdong's projection of 90% cost reduction and 10-second settlement times directly addresses the pain points that have limited traditional cross-border payment adoption.

Several uses, including interbank settlements, business-to-business transactions, remittances, and tokenized securities, as well as increased acceptance and institutional interest, are likely to drive the anticipated expansion.

Investment Performance & Market Response

Meanwhile, shares of Circle and Coinbase saw a significant gain this month, following Wall Street's enthusiastic reaction to the Senate's passage of the GENIUS Act.

Circle Performance Analysis

- Post-legislation surge: 33% increase following GENIUS Act passage
- IPO performance: Trading at ~\$260, nearly 9x the \$31 IPO price
- Market capitalization: USDC stablecoin at \$61.4 billion market value

Coinbase Performance Analysis

- Legislative impact: Nearly 16% increase post-GENIUS Act
- Revenue diversification: Stablecoin revenue up 50% year-over-year in Q1
- Strategic positioning: USDC partnership provides 50% revenue share

Traditional Finance Integration Impact

- Fiserv positioning: As a major payment processor, Fiserv's entry validates stablecoins as core financial infrastructure
- PayPal ecosystem expansion: PYUSD integration across banking partners extends PayPal's reach beyond its direct user base

 Cross-border payment market: The Fiserv-PayPal partnership directly targets the \$150+ billion cross-border payments market

Risk Framework & Challenges

Optimism aside, there will be obstacles along the way. Just two recent examples of the inherent hazards are the May 2022 collapse of TerraUSD and the June 2021 collapse of IRON Finance's algorithmic stablecoin.

- Regulatory Uncertainty: Patchwork of global regulations creates compliance complexity
- Technical Risks: Smart contract vulnerabilities, oracle failures, bridge exploits
- Market Risks: Liquidity crises, bank runs, reserve asset volatility
- Operational Risks: Key management, custody solutions, operational failures
- Systemic Risks: Concentration among few issuers, interconnected DeFi protocols

The practicality and widespread adoption of stablecoins are becoming more reliant on their ability to work seamlessly with one another. Ensuring liquidity and maintaining a cohesive user experience is essential; therefore, stablecoins need to operate seamlessly as they traverse various blockchain networks.

Token frameworks, like the Omnichain

Fungible Token (OFT) standard from LayerZero, are gaining traction in the market. For instance, LayerZero provides flexible security options across multiple chains and consolidates supply management while also catering to a significant portion of the stablecoin market.

CBDC Competition & Coexistence

A Center for International Governance Innovation <u>paper</u> analyzes the growing global trend toward central bank digital currencies (CBDCs), investigating how central banks are reacting to the dual challenges of financial digitalization and geopolitical rivalry.

Stablecoins and CBDCs are rapidly transforming the landscape of currency. Despite being digital and backed by traditional currency, they are not the same or moving toward a similar outcome.

CBDCs focus on the administration and implementation of strategies. Stablecoins are crafted to prioritize accessibility, scalability, and inclusive participation.

More than 130 nations are currently investigating, testing, or implementing central bank digital currencies. Some are aiming to enhance autonomy in international finance, while others prioritize quicker and more inclusive payment solutions

Strategic Recommendations



For Financial Institutions

- Hybrid Approach: Develop both stablecoin and deposit token offerings to capture different market segments
- Partnership Strategy: Collaborate with fintech companies rather than competing directly
- Regulatory Arbitrage: Establish operations in favorable jurisdictions while maintaining compliance standards
- Technology Investment: Build interoperability solutions to compete with pure-play stablecoin providers
- E-commerce Partnership
 Opportunities: Consider strategic partnerships with major e-commerce platforms entering the stablecoin space



For Regulators and Policymakers

- International Coordination: Develop consistent standards to prevent regulatory arbitrage
- Systemic Risk Management: Implement concentration limits and liquidity requirements
- Consumer Protection: Ensure adequate disclosure and redemption guarantees
- Innovation Balance: Create regulatory sandboxes to foster innovation while managing risks
- Cross-border Compliance: Address regulatory frameworks for large-scale ecommerce integration, particularly for companies operating across multiple jurisdictions



For Enterprises and Merchants

- Pilot Programs: Start with low-risk use cases like B2B payments
- Multi-stablecoin Approach: Avoid single-issuer dependency
- **Compliance Investment**: Build robust AML/CFT capabilities
- Treasury Management: Develop policies for stablecoin reserves and liquidity management
- E-commerce Integration Strategy:

 Monitor developments from major
 platforms to understand emerging
 consumer payment patterns and
 infrastructure requirements for largescale stablecoin adoption



For Investors

- Diversification: Spread exposure across multiple stablecoin issuers and technologies
- Regulatory Monitoring: Track legislative developments across key jurisdictions
- Technical Due Diligence: Assess smart contract security and operational procedures
- Macro Positioning: Consider stablecoins as emerging market and inflation hedges

The Path Forward

The stablecoin revolution represents more than technological innovation – it embodies a fundamental shift in how society conceptualizes and implements monetary systems. Choices made by regulators, businesses, and users today will determine whether stablecoins fulfill their promise of more efficient, inclusive, and stable financial infrastructure or become another speculative asset class.

The integration of stablecoin payments into major platforms like JD.com is the critical next phase for their evolution, bridging institutional adoption with mass consumer acceptance. By leveraging the existing cross-border operational infrastructure of the e-commerce giant, JD.com could set a compelling precedent for the industry and be the catalyst that rapidly accelerates mainstream adoption, should the e-commerce giant successfully achieve its ambitious cost reduction targets of 90% and near-instantaneous settlements within their timeline.

The evidence suggests that stablecoins have already achieved critical mass, with transaction volumes rivaling traditional payment systems and adoption accelerating across both developed and emerging markets. The regulatory clarity provided by legislation like the GENIUS Act removes a significant barrier to institutional adoption, while innovations like deposit tokens demonstrate traditional finance's ability to adapt and compete.

However, significant challenges remain. The concentration of stablecoin issuance among a few providers creates systemic risks. The regulatory patchwork across jurisdictions complicates compliance and creates arbitrage opportunities. The potential for stablecoins to displace traditional banking services raises questions about financial stability and monetary policy effectiveness.

Success will require continued collaboration between traditional finance, fintech innovators, and regulatory authorities. The Asian markets provide a template for how thoughtful regulation can foster innovation while maintaining stability. The emerging market adoption demonstrates stablecoins' potential to serve underbanked populations and provide economic stability in volatile environments.

As we look toward Citi Institute's 2030 targets, the stablecoin market's growth trajectory seems assured, but its ultimate form—whether dominated by private issuers, traditional banks, or central bank digital currencies—remains uncertain. What is clear is that the financial system of the future will be increasingly digital, increasingly global, and increasingly dependent on the infrastructure being built today.

